

# Welcome to Lithuania!

## How to start a successful business in Lithuania

Neringa Trinskienė

Expert - Consultant





# Key facts about Innovation Agency Lithuania

**3**

Ex-agencies

**330+**

Talents

**2022**

New start





# About Innovation Agency Lithuania

The official agency for promotion of Lithuanian innovation ecosystem



Consulting Lithuanian SME's and providing them with e-tools and services



Providing business-partner search services for local and foreign businesses



Organizing trade missions and participation in international trade fairs and exhibitions



Consulting on legal framework for business establishment in Lithuania



Facilitating and developing high value-added industries and ecosystems, including startup community



Implementing and administrating financial and other support measures for Lithuanian businesses



## Consultations regarding all business concerns

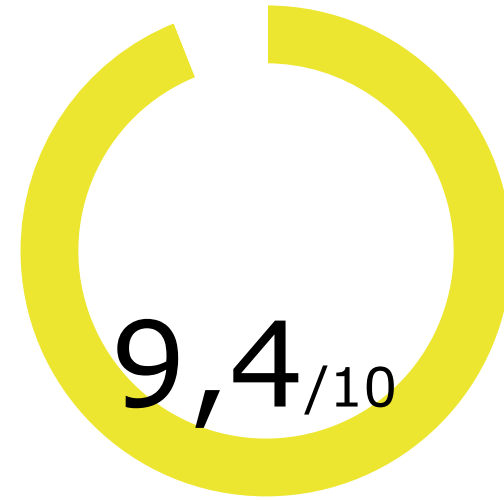
- Starting a business
- Business growth
- Services for startups
- Services for exporting business
- Financing tools for business
- Requirements for products
- Requirements for construction products
- Requirements for service business





Consulting in Lithuanian, Russian and English is provided:

- by call:  
0 700 77 055
- an e-mail inquiry to:  
[konsultacijos@inovacijuagentura.lt](mailto:konsultacijos@inovacijuagentura.lt)
- a web inquiry at:  
<http://www.inovacijuagentura.lt/>



Customers satisfaction with consultations (scores)



Average time of response to the customer's inquiry (workdays)

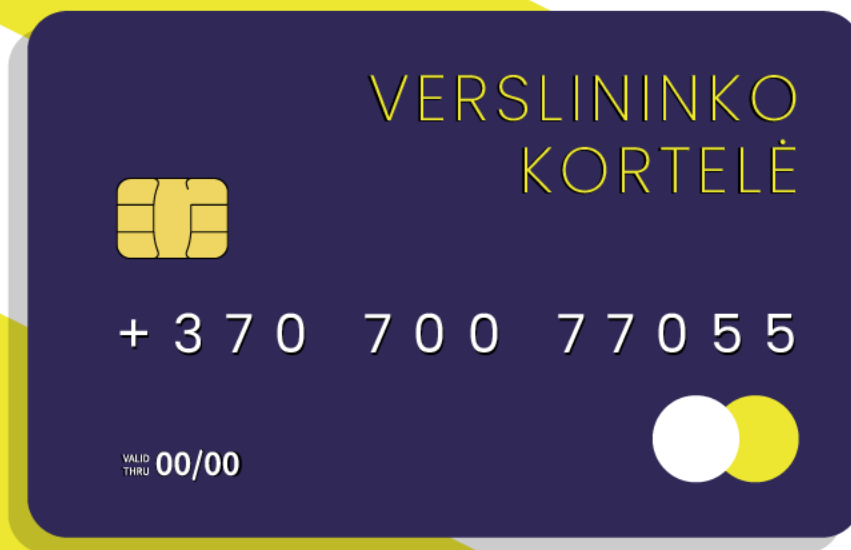


## Business dashboard

- The most popular e-services for business
- Dashboard contains an e-services: 10 electronic wizards and calculators (business plan, business value and accounting services calculator)
- Different institutions are accessible in one place and without repeated logins (State Enterprise Centre of Registers, State Tax Inspectorate, State Food and Veterinary Service, etc.)
- Consultations with Innovation Agency specialists



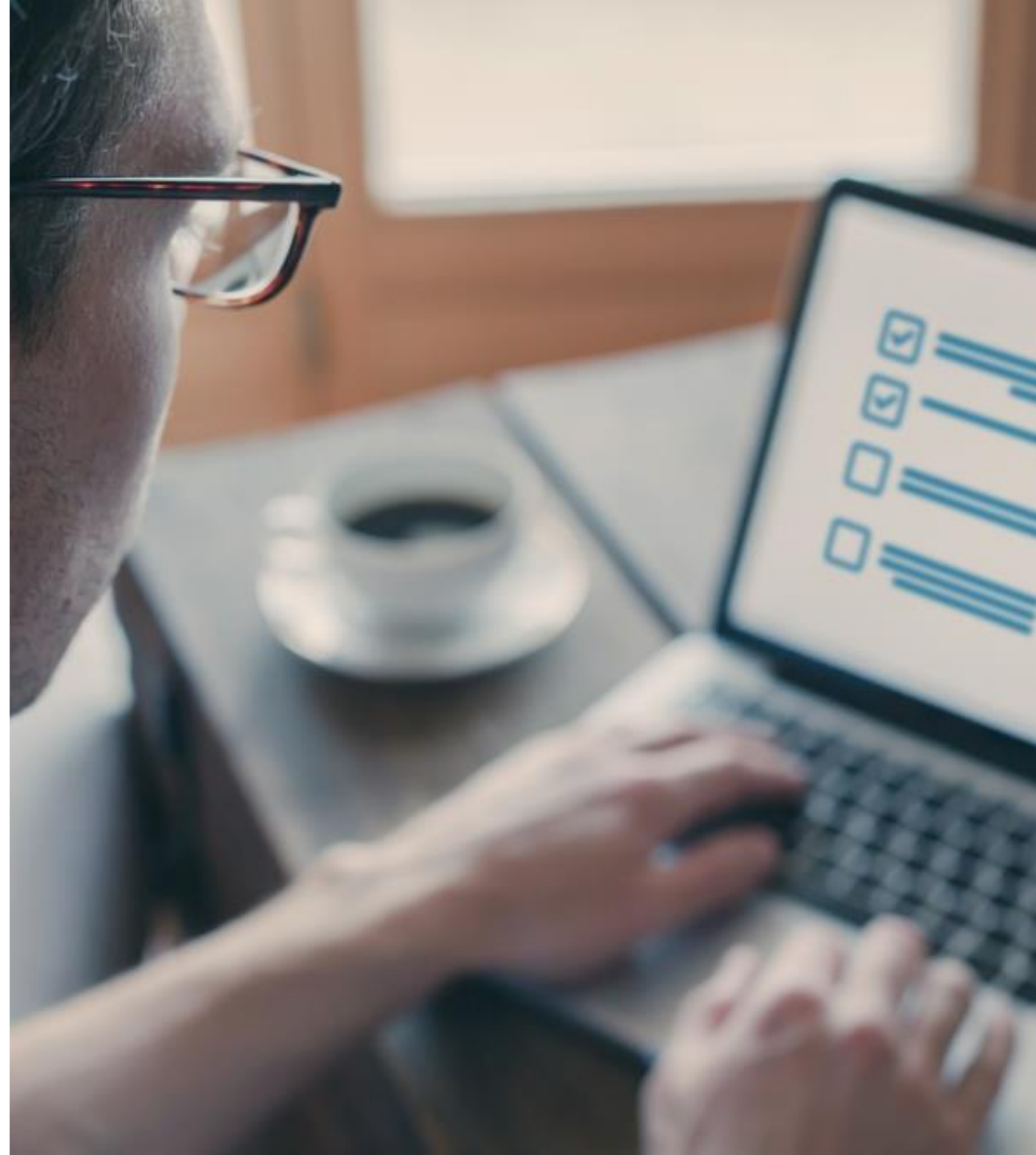
**Pasinaudok savo  
verslininko kortelės  
privalumus!**





## Electronic wizards– help for starting a business

- Legal form registration
- Massage services
- Beauty services
- Manufacture and sale of cosmetics
- Accommodation services
- Food Services
- Car repair services
- Kindergarten or playroom
- Camp for children
- Freight transport services





# 10 electronic wizards:

<https://inovacijuagentura.lt/kcis/kontaktinis-centras/services-contact-point/wizards-for-starting-business.html?lang=en>

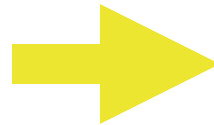
## E. wizard:

Select the type of service:

Children's playroom

Kindergarten

Children's day center



Seq.No	Status	Name of the e-service	Authority providing the service	Actions
★ ...	New	Reserve a temporary company name	State Enterprise Centre of Registers	
★ ...	New	Register the company in the Register of Legal Entities	State Enterprise Centre of Registers	
★ ...	New	Enter data about participants of legal entities and form the lists of participants	State Enterprise Centre of Registers	
★ ...	New	Application of a foreign legal person for registration in the register of taxpayers / deregistration from the register of taxpayers	State Tax Inspectorate under the Ministry of Finance of the Republic of Lithuania	
★ ...	New	Registration of taxpayers as value added tax payers, change of VAT payers' data	State Tax Inspectorate under the Ministry of Finance of the Republic of Lithuania	
★ ...	New	Notification of the start of the public social insurance of the insured persons	The State Social Insurance Fund Board	

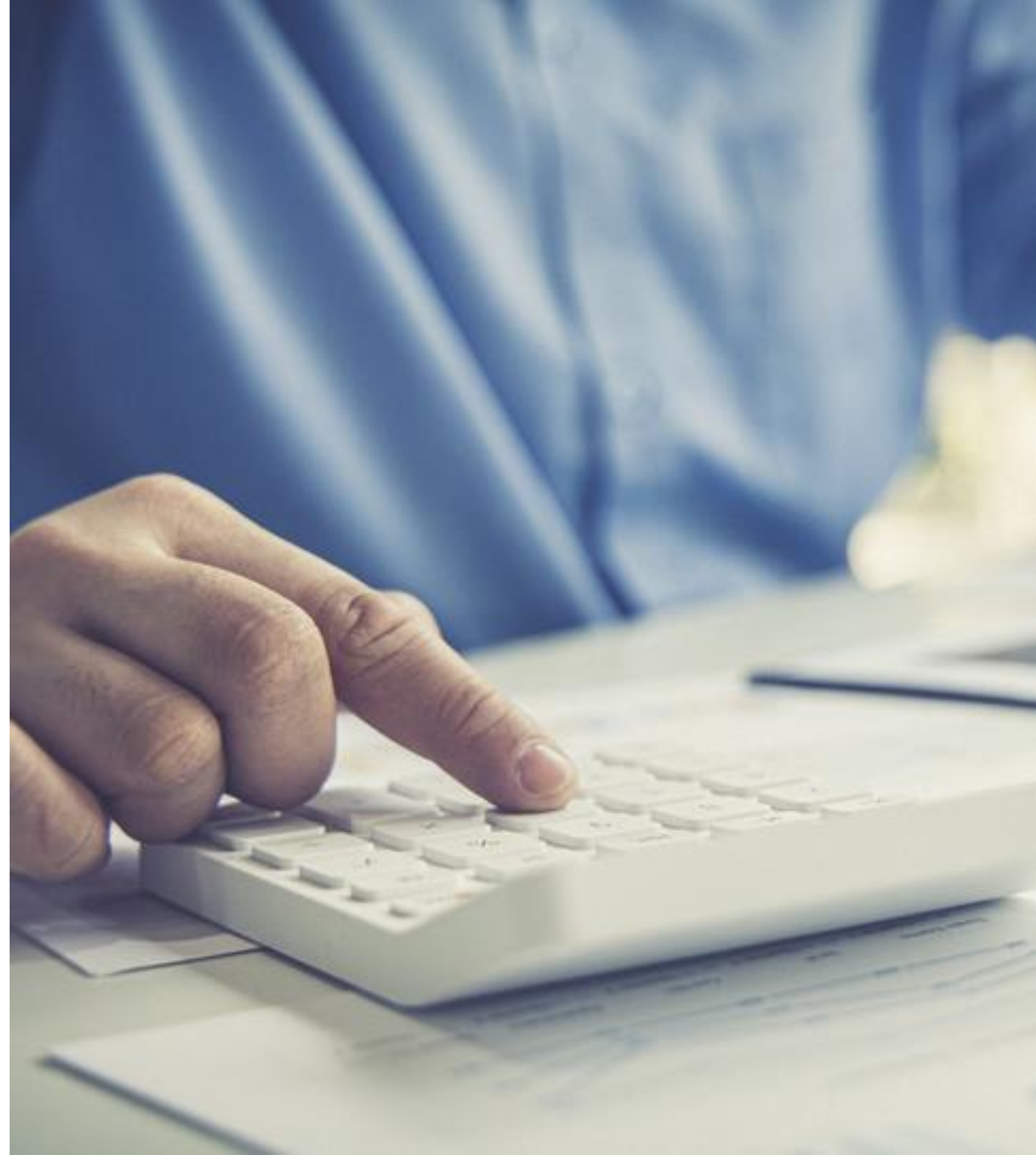




## E-calculators for business

- business plan calculator
- business value calculator
- accounting services calculator

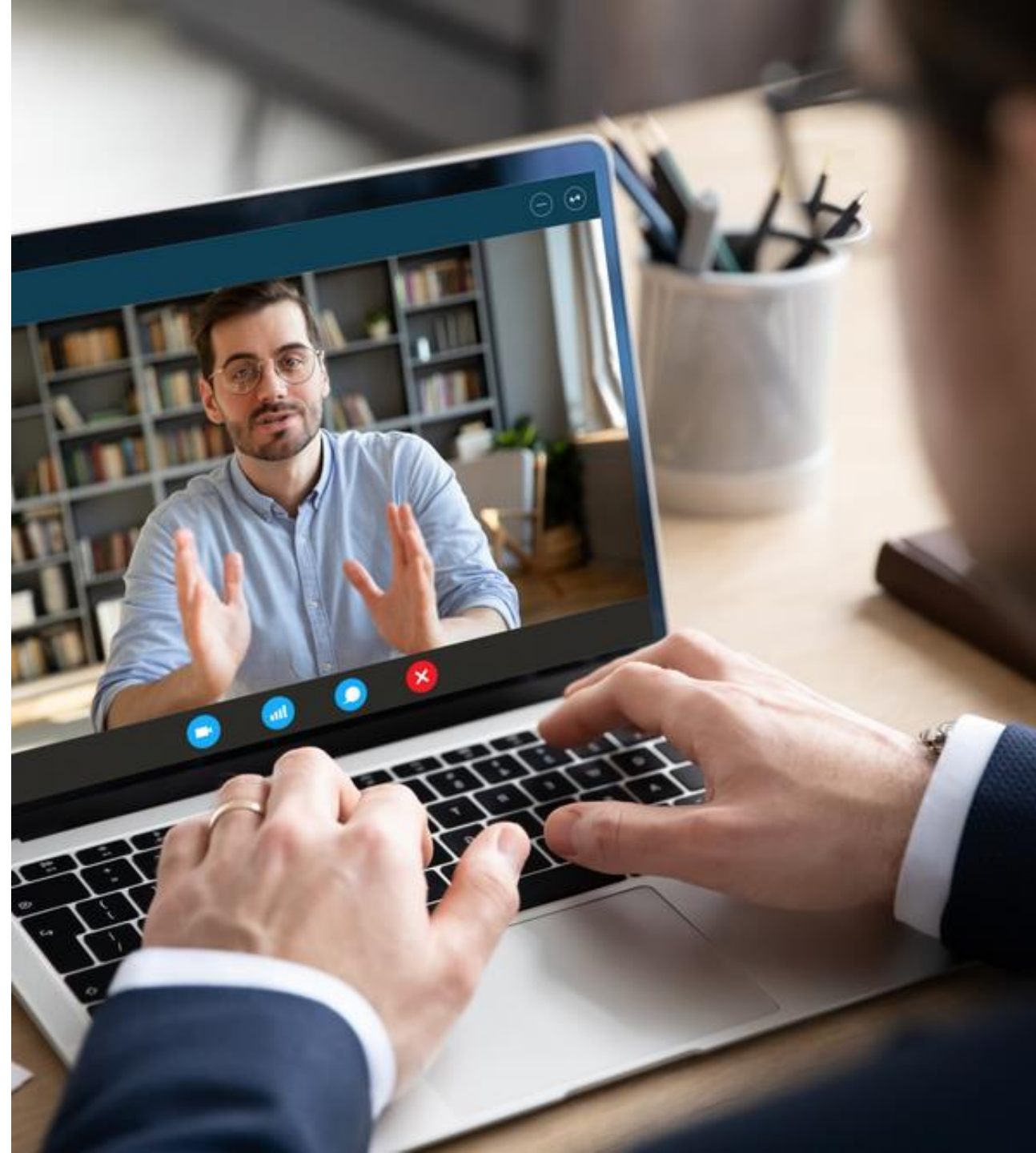
<https://kc.inovacijuagentura.lt/kcis/paslaugos/skaičiuoklės-verslui>





## E. mentorship

- 150 business e. mentors
- Individual consultations
- Help in clarifying business directions, creating a strategy, achieving significant business progress
- Join:  
<https://mentoriai.inovacijuagentura.lt/>





# „Spiečius“ for business growth!

"Spiečius" co-working for small businesses

**14**

cities

More than

**300**

members





## „Spiečiaus“ services

- Individual business consultations
- Business acceleration program
- Business mentoring program
- Business skills training and events
- Subsidies for members
- Workplace, meeting and leisure spaces
- Community meetings and networking
- Become a member:  
<https://spiecius.inovacijuagentura.lt/>



**SPIEČIUS**  
BENDRADARBYSTĖS  
CENTRAS



# Largest and most trusted export database in Lithuania

- The users of the platform are proven and active companies.
- Comprehensive search filters help you find partners more accurately and quickly.
- Present your business in a professional way with detailed descriptions and visual content.
- Send and receive direct offers for cooperation, make public offers.
- Use it completely free.

**B2Lithuania**

**Neribok savęs su  
B2Lithuania**

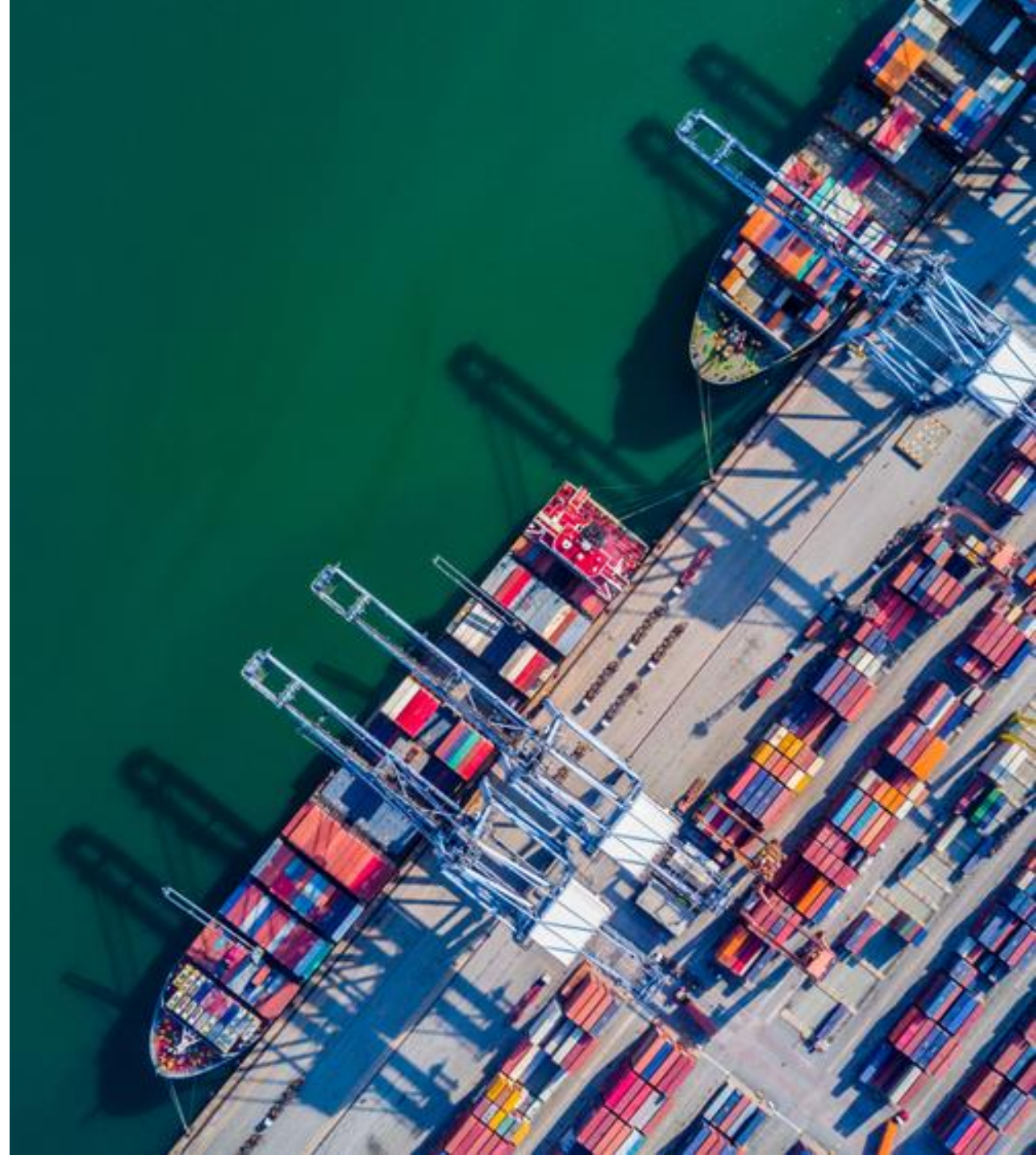
[b2lithuania.com](https://b2lithuania.com)





# „Eksporto gidas“

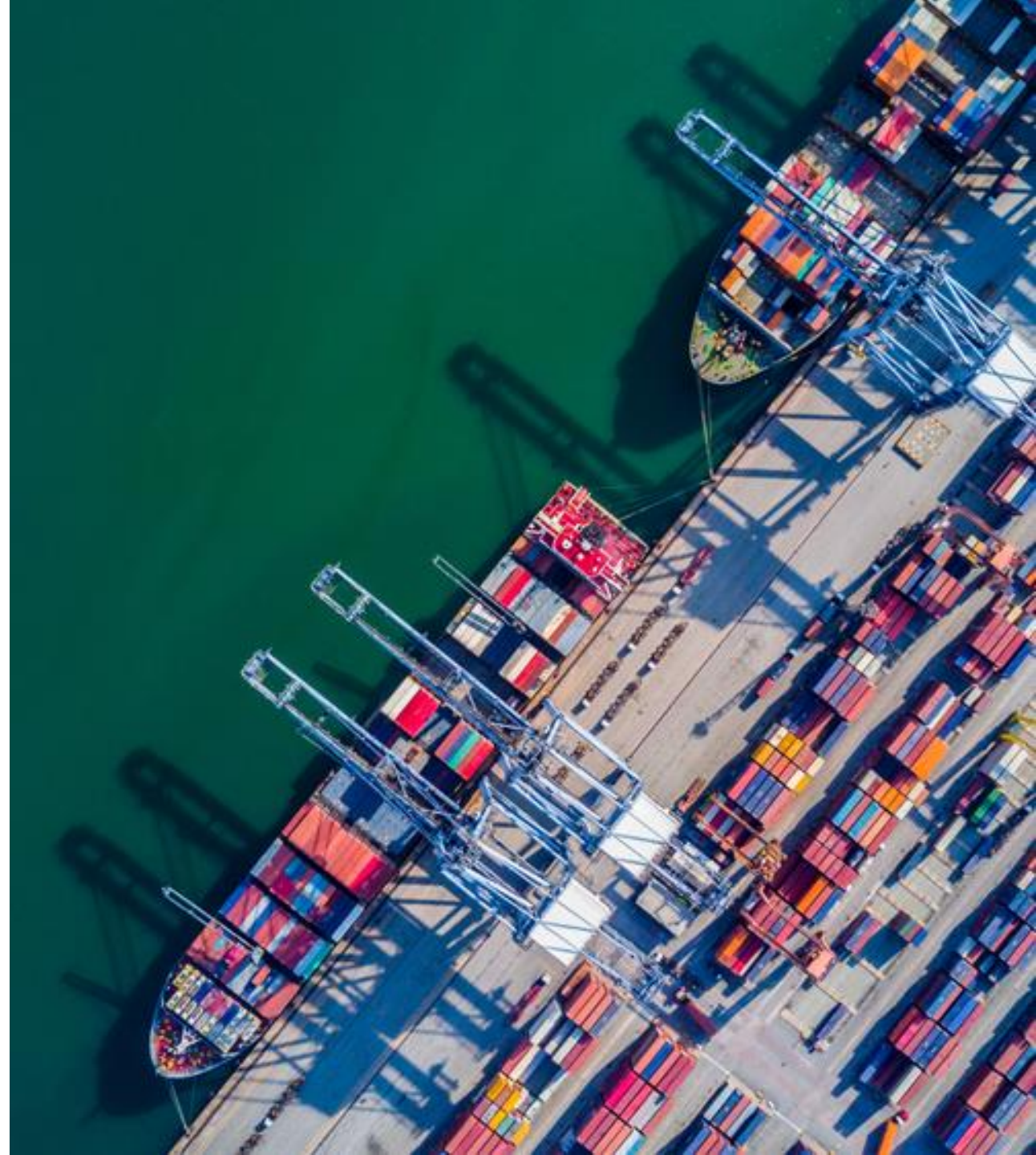
- One-stop shop for Lithuanian companies planning international expansion
- Entry into foreign markets and expansion opportunities.
- Public procurement and analytical information on foreign markets. Financing instruments, licences and requirements in foreign markets.
- International strategic partners and useful contacts.
- Relevant news on foreign markets.





# Find contacts in foreign markets

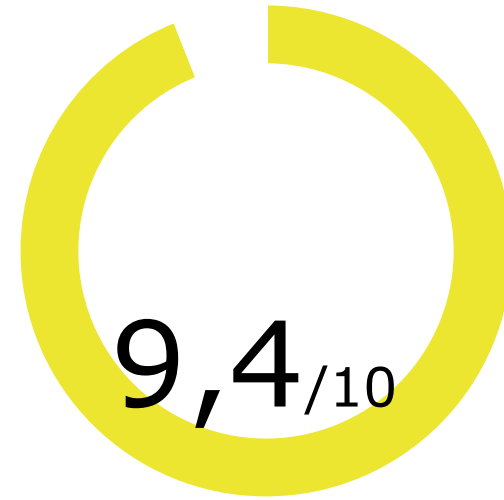
- Orbis - database allows you to find contacts of potential partners - email address, website link, company address.
- Partners are searched according to the criteria specified by the companies - type of activity, sector, country, size of company, etc.
- Orbis database contains more than 300 million companies from all over the world.
- The data can be used not only to find new partners, but also for market analysis or to analyse a specific company.





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[www.innovationagency.lt](http://www.innovationagency.lt)